







OUR MISSION

Use our synergy of companies to optimize the value of your real estate with fairness, honesty, and principles as outlined in the Bible.

Paul P. Scalzo
Scalzo Group President







RESIDENTIAL HOME SALES AND LEASING

Locally Owned and Operated, Scalzo Real Estate is one of the few remaining multi-generational independent firms in the area. With our award-winning team of agents, we know our communities inside and out. Our knowledge and interests are focused locally compared to the large national brokerages. Our Marketing plans are created to showcase the assets of each unique property. We do not take a “one size fits all” or “bulk scripted” marketing approach. In addition, our signature quality of service is as important today as it was 30 years ago when we opened our doors. We carefully select a team of agents that share our core values and are energized to work for you. This results in a 5-star client experience. At Scalzo Real Estate, we can guarantee the agent you hire will always represent your best interests throughout the entire process.

- Our Proprietary Software, developed uniquely by Scalzo Real Estate will find the rare, off-market homes that you will not find anywhere else.**
- The Certified Negotiation Specialists will get you the highest and best price, often within 1-3% of the asking or higher.**





COMMERCIAL AND NEW DEVELOPMENT

Scalzo Commercial & New development has been promoting economic growth for over 30 years, procuring some of the largest transactions in the area. Our full spectrum of services provide our clients with insights that lead their business to optimum growth and success. We have an award winning team of agents that focus exclusively on commercial real estate. Each agent has specialized knowledge of commercial property types and sale structures. Our premium research and marketing platforms drive successful sales by giving us direct access to buyers and tenants. As a local business, we gain knowledge of off-market and upcoming property opportunities before they are listed. These advantages make us a popular resource for new and existing commercial clients that have come to expect the highest level of service.

- Investment/Owner-Occupied Sales
- Multi-family, Industrial, Retail, Office & Hospitality
- Landlord and Tenant Representation





NEW DEVELOPMENT

Our New Development department brings decades of construction experience and hundreds of new units to the community. Building Commercial use, Residential Subdivisions, Townhomes, and apartment complexes to meet the growing housing need.

Locating Viable
Developments Parcels.

Researching Permitted
Land Use Regulations

Identifying the housing
need and understanding
Project Feasibility.

Creating Value by leading
the Approval Process
through Planning, Zoning
and Public Works.

Helping our clients to
stabilize the project for
investment or re-sale.

Working with top
Construction Specialists to
develop plans for building
and infrastructure.



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SCALZO PROPERTY MANAGEMENT

FROM APARTMENTS TO COMMERCIAL, WE DO IT ALL!

Scalzo Property Management & SPM Maintenance has been providing exceptional real estate management services to the CT & NY Communities for 33 Years. We support homeowners and commercial businesses by providing full service property management and construction solutions. We currently service over 6,000 units, including Homeowner associations, condominiums and apartment complexes plus over 100,000 square feet of Commercial Real Estate. As a family-owned business since 1987, Scalzo Property Management, takes pride in our commitment to providing clients with 24/7 emergency assistance for your peace of mind. We protect our clients by using only workers and vendors that are licensed and insured.

Subdivisions and Commercial Space.

Full Service Accounting and Rent Collection.

Repairs, Construction and Maintenance.

Clean-outs and unit turn-over.

24 Hour Emergency response.

Dedicated Property Managers for each property.

Fully Licensed and Insured.





DESIGN BUILD MODULAR

Design Build Modular is an authorized builder of Westchester Modular Homes, serving CT, RI, MA and Martha's Vineyard/ Nantucket. Modular homes are built in sections, constructed in a factory and delivered for final assembly. Unlike site-built homes, modular buildings aren't subjected to adverse weather conditions and can be constructed year round. Design Build Modular has built over 600 homes. The quality and high construction standards of Westchester Modular Homes, have earned accolades from numerous outlets, including The New York Times. Our homes are highly customizable, allowing clients the flexibility to design every detail of their dream home.

IF YOU CAN DREAM IT WE CAN BUILD IT

- Smart Scale to Custom Colonial
- Tear down / Rebuild
- Additions
- Turn-key to Drop ship
- Multi-family
- Commercial
- Land acquisition
- Coastal Designs
- Energy Star Rated
- Rustic to Sophisticated



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BUILDING THE FUTURE



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